(a.k.a. competing against giants)

Alex Sigeda JLL | Hotels & Hospitality Group



Image source: https://www.vexels.com



Boarding Houses in USA (1830s)



Kibbutz in Israel (early 1900s)



Kommunalka in USSR (1920s to 1990s)



Cohousing in Denmark (1960s)





The Real World TV Show on MTV (1990s)

Image sources: Wikipedia; https://www.theguardian.com/world/2010/aug/13/kibbutz-100-years-old-uncertain-future; https://www.getyourguide.com/st-petersburg-l43/kommunalka-visit-a-symbol-of-soviet-russia-t116305; https://www.counter-currents.com/2015/08/cohousing/



"The best predictor of future behavior is past behavior"

- Albert Ellis (famous psychologist)







>7,000 across ~150 countries

#1 Reason people would consider co-living:

to socialize

To share:

Internet Gardens Workspaces Utilities

Not to share:

Bathrooms

Other results

http://onesharedhouse2030.com/results/





welcome to the year 2030







Image source: https://www.thedailystar.net/opinion/project-syndicate/urbanisation-20-1422592; https://www.conserve-energy-future.com/causes-effects-solutions-of-overpopulation.php http://www.yellowkorner.com/hk-en/p/urban-jungle-01/9817.html; https://www.seattletimes.com/life/wellness/how-smartphone-addiction-is-affecting-our-physical-and-mental-health/





Image source: https://becominghuman.ai/the-curious-case-of-sharing-economy-e2b401035a9a







COLIVING			
Modern form of shared living	(Affordable) housing alternative	Targeting (generally) younger tenants	
Use of technology to simplify daily tasks	Co-Living 2019 (very brief overview)	Flexible terms	
Shared spaces	Organised events	Sense of "community"	

COMMUNITY







VALENTINE'S MINDFUL **ORIGAMI WORKSHOP**

SOLD OUT: THE ROOFTOP JAZZ CLUB

SOUND BATH MEDITATION

an immersive sound experience.



FRAME LAB 2019

Declutter your mind and fold your way to happiness.

Come and enjoy some amazing live jazz music with a view!

Fall deep into your own sonic universe with

Designing a Completely New Category in the Hospitality Industry









AFTER WORK OPEN STAGE

Whether you want to play or watch, come enjoy and kick-start your weekend with us!

AFTER WORK ACOUSTIC SESSIONS

Chill by the fireplace whilst listening to some of Amsterdam's best acoustic acts.

TRAVEL WRITING WORKSHOP

Come and stimulate your writing muscles whilst writing some travel stories

AFTER WORK OPEN STAGE

Whether you want to play or watch, come enjoy and kick-start your weekend with us!



"Forget long-term leases, unreliable AirBnBs and lonely hotels"

- Roam (co-living operator)





<u>COMMUNITY</u>





+

7

User	Flexibility Affordability Lifestyle Design Community	Limited personal space Privacy Specific mindset	Families + kids?
Owner / Developer	Simple floorplate Lower development cost Minimal fit-out (Future) reality	Regular maintenance Refurbishment program Limited yielding opportunities	Licensing?
Operator	Branding + cross-selling Operational efficiency Minimal manpower (Future) reality	Competition Continuous upkeep Limited yielding opportunities	Brand standards?







Thank You

Alex Sigeda JLL | Hotels & Hospitality Group jll.com/hospitality